

CabinetPac™ at work...



Dan Rieland
Dan's Cabinets
Sauk Centre Minnesota

"My challenge to Cabinet Components was to create a standard door specification for color and stave width that met my high standards. They delivered and I have used CabinetPac ever since. I wouldn't consider going back to machining my own cabinet parts."

"The more time I spend in my showroom, the more I sell, CabinetPac and Cabnetware make that possible. The cabinet business has changed. We now compete with big box stores on a regular basis. However, with CabinetPac and Cabnetware I have an advantage over the big box stores, I can add my own custom features and spend my time on details, customer service, and thorough quality installation that they can't offer."

Dan and Helen Rieland have owned and operated Dan's cabinets for 29 years. According to Dan, over the years, he has come to realize that the time spent with his customers designing and installing is the most productive and valuable use of his time.

Dan credits CabinetPac with cost saving benefits including:

- Increased sales, productivity and profits.
- Less employees, lower work comp. classification.
- Knowledgeable and friendly customer service personnel who have time to know the entire project.
- Fast turnaround of designs, drawings and quotes.



Chris Kilsdonk
Kilsdonk Cabinets
Moorhead Minnesota

"If I didn't have access to CabinetPac, I would consider getting out of the cabinet business. CabinetPac has significantly increased the productivity and profitability of my shop. Instead of spending time at a table saw, I can spend my time on finish details and customer service."

"CabinetPac gives me the ability to offer a large variety of wood species without any excess stocking or waste."

Chris Kilsdonk has been making cabinets for over 22 years. In that time, Kilsdonk Cabinets has gone from a one-man operation, to a full production shop. Now, thanks to CabinetPac, Kilsdonk uses less production time, equipment and employees with double the previous output.

Among the many benefits of CabinetPac, Chris points to several key factors that have changed the way he operates his business:

- Less machine and shop time while increasing output.
- Consistent and dependable production schedule of 8 days from sign off to delivery.
- Consistent and accurate parts.
- Fast response for additional or changed parts.
- Knowledgeable personnel who know his business and know the cabinet making business.

CabinetPac™



Precision
Productivity
Profits

Your customer's *needs* and *ideas*

- + Your custom *design*
- + CabinetPac custom *components*
- + Your quality *finishing*
- + Your hand crafted *assembly*
- + Your expert *installation*

= A complete process for
customer satisfaction
from start to finish

Benefits



Quality Control

Production

Design

CabinetPac™

- Allows Cabinetmakers to focus on design, detail and installation.
- Significantly increases production without additional overhead expenses.
- Provides precision machined parts that fit right and assemble fast.
- Includes detailed CAD drawings for easy assembly.
- Reduces shop time and allows for more time to focus on customers.
- Reduces skilled labor.
- Allows lower Workers Comp. classification.
- Provides fast project turn-around from drawings through delivery.

Consumer surveys have shown that for today's homeowner, the most important considerations in buying cabinets are:

- a custom design that incorporates their needs and ideas to match the look and style of their home.
- drawings and renderings that help them visualize before they buy
- on time delivery
- follow up service

CabinetPac gives cabinetmakers the time to focus on these critical elements rather than spending their time in the shop doing hours of repetitive work. CabinetPac allows cabinetmakers to increase production as needed, whenever it is needed, without any additional investment in equipment, space, labor or overhead.

CabinetPac components are produced from your custom design rather than standard factory parts. This means they fit correctly and assemble fast. Our quality standards are second to none in the cabinet industry. The finest materials, precision CNC cutting, hand fitting and detailed inspection at every step ensure that CabinetPac components meet and exceed your standards and expectations.

Cabinet design software, available from Cabinet Components, is setup and pre loaded with specifications and parameters so that cabinet makers can start drawing jobs immediately and seamlessly integrate their jobs into our facility via E-mail. This design software gives custom cabinetmakers the same tools as the big box home centers for designing, 3D renderings, floor plans and elevations. Cabinet Components offers free start-up training to ensure that the system works efficiently and will pay for itself many times over.

Quality Components

The finest materials,
the highest quality workmanship,
and a wide selection of styles
makes CabinetPac the choice for more
than 120 independent cabinetmakers
purchasing over 25 CabinetPac
systems per week.

